

Home Energy Assistance Program

CAA Training for PY2025



Self-Employment: Deciphering Tax Forms

How to determine self-employment income for HEAP

Presented by Anne LaChance Anne's Mobile Tax Service LLC



Self-Employment

When documented by a Federal tax return, selfemployment income is defined as:

- the total of net income (including net rental income); plus
- the total net gain from sales of capital goods or equipment.

Note: Depreciation is no longer added in to the self-employment income calculation.





Your Applicant is Self-Employed Now What?

Self-employed applicants must provide:

- Federal Tax Form 1040
- Schedule 1

Note: Other Schedules (C, D, E F, etc.)

Are no longer required.





Form 8879: IRS e-file Signature Authorization

 The Federal Tax Form 1040 must be signed <u>and</u> have been submitted to the IRS;

OR

• If the form was submitted electronically by a tax preparer Form 8879 must be provided.





IRS e-file Signature Authorization

Department of the Treasury Internal Revenue Service

► ERO must obtain and retain completed Form 8879. ► Go to www.irs.gov/Form8879 for the latest information. OMB No. 1545-0074

Submission Identification Number (SID)
axpayer's name Social security number
Spouse's name Spouse's social security number
Tax Return Information — Tax Year Ending December 31, (Enter year you are authorizing.)
Inter whole dollars only on lines 1 through 5.
Note: Form 1040-SS filers use line 4 only. Leave lines 1, 2, 3, and 5 blank.
1 Adjusted gross income
2 Total tax
3 Federal income tax withheld from Form(s) W-2 and Form(s) 1099
4 Amount you want refunded to you
5 Amount you owe
Part II Taxpayer Declaration and Signature Authorization (Be sure you get and keep a copy of your return)
efurn (original or amended) I am now authorizing. I consent to allow my intermediate service provider, transmitter, or electronic return originator (EPs on send my return to the IRS and to receive from the IRS (a) an acknowledgement of receipt or reason for rejection of the transmission, (b) the east or any delay in processing the return or returnd, and (c) the date of any returnd. If applicable, I authorize the U.S. Treasury and its designated Financial symmetric to initiate an ACH electronic funds withdrawal (direct debit) entry to the financial institution account indicated in the tax preparation software to any interest account. The symmetric first processing to the entry to this account. The authorization is to remain in full force and effect until I notify the U.S. Treasury Financial Agent to terminate the authorization. To revoke (cancell) asyment, I must contact the U.S. Treasury Financial Agent at 1-888-363-4637. Payment cancellation requests must be received no later than sushess days prior to the payment (settlement) date. I also authorize the financial institutions involved in the processing of the electronic payment axes to receive confidential information necessary to answer inquiries and resolve issues related to the payment. I further acknowledge that the sersonal identification number (PIN) below is my signature for the income tax return (original or amended) I am now authorizing and, if applicable, its electronic runds withdrawal Consent.
Receive Funds with unawar consent.
☐ Lauthorize to enter or generate my PIN as m
ERO firm name ERO firm name
signature on the income tax return (original or amended) I am now authorizing.
I will enter my PIN as my signature on the income tax return (original or amended) I am now authorizing. Check this box on if you are entering your own PIN and your return is filed using the Practitioner PIN method. The ERO must complete Part below.
four signature ▶
Spouse's PIN: check one box only
☐ Lauthorize to enter or generate my PIN as m
ERIO firm name Enter five digits, but
signature on the income tax return (original or amended) I am now authorizing. don't enter all zeros
I will enter my PIN as my signature on the income tax return (original or amended) I am now authorizing. Check this box on if you are entering your own PIN and your return is filed using the Practitioner PIN method. The ERO must complete Part below.
Spouse's signature ► Date ►
Practitioner PIN Method Returns Only—continue below
Certification and Authentication — Practitioner PIN Method Only
ERO's EFIN/PIN. Enter your six-digit EFIN followed by your five-digit self-selected PIN. Don't enter all zeros
certify that the above numeric entry is my PIN, which is my signature for the electronic individual income tax return (original or amended) I am no authorized to file for tax year indicated above for the taxpayer(s) indicated above. I confirm that I am submitting this return in accordance with ti equirements of the Practitioner PIN method and Pub. 1345 , Handbook for Authorized IRS e-file Providers of Individual Income Tax Returns.

ERO's signature ►

ERO Must Retain This Form — See Instructions
Don't Submit This Form to the IRS Unless Requested To Do So

For Paperwork Reduction Act Notice, see your tax return instructions.

Form 8879 (Rev. 01-2021)



Form 1040

This is the form used to file an Income Tax Return.

- It must be signed by the Taxpayer.
- All income received will flow to this form from other schedules.
- Line items 1 through 9 are where all the various types of income is reported.
- If there is Business, Rental, or Farm Income it will flow to the 1040 on Line 8.



£1040		pertment of the Treasury—Internal Revenue Service J.S. Individual Income Tax		ırn	20	23	OMB No. 1545	-0074	IRS Use Only-	-Do not w	rite or st	aple in this space.	
For the year Jan	ec. 31, 2023, or other tax year beginning	, 2023, ending , 20						See separate instructions.					
Your first name	and	middle initial	Last name						Your social security number				
If joint return, sp	pous	s's first name and middle initial	Last nar	ne						Spouse	's socia	security number	
Home address	(num	ber and street). If you have a P.O. box, see it	instructio	ins.				- 1	Apt. no.	Preside	ntial El	ection Campaign	
City, town, or p	ost o	ffice. If you have a foreign address, also cor	nplete sp	aces be	low.	St	ate	ZIP o	000	to go to	this fu	nd. Checking a	
Foreign country	nan	e	F	oreign p	rovince/	state/cour	nty	Forei			c or refu	und.	
Filing Status		Single					☐ Head of h	ou leah	AN THORN		Y	ou Spouse	
		Married filing jointly (even if only on	e had in	ncome)			_ ricad or is	00001	old (HOH)				
Check only one box.		Married filing separately (MFS)		,			Qualifying	survi	ving spouse (0	QSS)			
	If you checked the MFS box, enter the name of your spouse. If you checked the HOH or QSS box, enter the child's name if the												
	qualifying person is a child but not your dependent:												
Digital	At	any time during 2023, did you: (a) rece	ive (as	a rewar	d. awar	d, or pay	ment for prope	rty or	services); or (b) sell.			
Assets		change, or otherwise dispose of a digit									□ Y	es 🗌 No	
Standard	So	meone can claim: You as a dep	endent		Your s	pouse as	a dependent						
Deduction		Spouse itemizes on a separate return	or you	were a	dual-st	tatus alier	n						
Ane/Blindness	. Vo	u: Were born before January 2, 19	150 F	Are b	lind	Spouse	a• □ Was ho	m hef	ore January 2,	1959		e blind	
Dependents	_				Social se		(3) Relationsh				_		
If more		First name Last name	number to you				Child tax cre	tax credit Credit for other depende					
than four													
dependents,													
see instructions and check													
here											_		
Income	18									_	_		
Attach Form(s)	t	, , , , , , , , , , , , , , , , , , , ,	•			2				_	_		
W-2 here. Also attach Forms	•	.,,								_	_		
W-2G and				,			uctions)			_	_		
1099-R if tax was withheld.	í									_	_		
If you did not			its ilulii	romic	9039, III	10 20 .				_	_		
get a Form	ì	Other earned income (see instructions)								_			
W-2, see instructions.	i			uctions)			11						
	2					,	 .			12			
Attach Sch. B	2:	Tax-exempt interest 2	2a			b 1	Taxable interes	t.		2t			
if required.	38	Qualified dividends 3	la			ь (Ordinary divide	nds .		3b	•		
Standard	48		la			_ b 1	Taxable amoun	t		48			
Deduction for—	58	_	ia			_	Taxable amoun				_		
Single or Married filing	68	-	ia			_	Taxable amoun	t	<u>-</u>	_ 6b			
separately, \$13.850	_ (- 1			
Married filing	7	Capital gain or (loss). Attach Sched			d. If not	t required	d, check here			_	+		
jointly or Qualifying	8	Additional income from Schedule 1 Add lines 1z, 2b, 3b, 4b, 5b, 6b, 7,			on an first	ol incom				_	our social security number pouse's social security number residential Election Campaign theck here if you, or your pouse if filing jointly, want \$3 ox below will not change our tax or refund. Spouse SS) the child's name if the you Spouse SS) sell, s		
surviving spouse, \$27,700	10	Add lines 12, 25, 35, 45, 55, 65, 7, Adjustments to income from Sched			our tot	ai incom	ie				-		
Head of household.	11	Subtract line 10 from line 9. This is			aross	income					_		
\$20,800	12	Standard deduction or itemized of	-	-						_	_		
If you checked any box under	13	Qualified business income deduction					95-A			_	_		
Standard Deduction,	14	Add lines 12 and 13								_	_		
see instructions.	15	Subtract line 14 from line 11. If zero	or less	, enter	-0 Thi	is is your	taxable incom	ie .		15			
For Disclosure,	Priva	cy Act, and Paperwork Reduction Act No	otice, se	e separa	te instr	uctions.		Cat.	No. 11320B			Form 1040 (2023)	

Line 8 lists income from Schedule 1.

Schedule 1 is required for all self-employed Applicants.



SCHEDULE 1 (Form 1040)

Department of the Treasury

Additional Income and Adjustments to Income

Attach to Form 1040, 1040-SR, or 1040-NR.
Go to www.irs.gov/Form1040 for instructions and the latest information.

OMB No. 1545-0074

2023

Attachment Sequence No. 01

Name(s) shown on Form 1040, 1040-SR, or 1040-NR

Your social security number

Par	t I Additional Income				
1	Taxable refunds, credits, or offsets of state and local income taxes			1	
2a	Alimony received			2a	
b	Date of original divorce or separation agreement (see instructions):				
3	Business income or (loss). Attach Schedule C			3	
4	Other gains or (losses). Attach Form 4797			4	
5	Rental real estate, royalties, partnerships, S corporations, trusts, etc. Atta	ch Schedule	Ε.	5	
6	Farm income or (loss). Attach Schedule F			6	
7	Unemployment compensation			7	
8	Other income:				
а	Net operating loss	8a ()		
b	Gambling	8b]	
C	Cancellation of debt	8c			
d	Foreign earned income exclusion from Form 2555	8d ()		
е	Income from Form 8853	8e			
f	Income from Form 8889	8f			
g	Alaska Permanent Fund dividends	8g			
h	Jury duty pay	8h			
i	Prizes and awards	8i			
j	Activity not engaged in for profit income	8j			
k	Stock options	8k			
- 1	Income from the rental of personal property if you engaged in the rental				
	for profit but were not in the business of renting such property	81			
m	Olympic and Paralympic medals and USOC prize money (see				
	instructions)	8m			
n	Section 951(a) inclusion (see instructions)	8n			
0	Section 951A(a) inclusion (see instructions)	80			
р	Section 461(I) excess business loss adjustment	8р			
q	Taxable distributions from an ABLE account (see instructions)	8q			
r	Scholarship and fellowship grants not reported on Form W-2	8r			
s	Nontaxable amount of Medicaid waiver payments included on Form	- 1			
	1040, line 1a or 1d	8s ()		
t	Pension or annuity from a nonqualifed deferred compensation plan or				
	a nongovernmental section 457 plan	8t			
u	Wages earned while incarcerated	8u			
Z	Other income. List type and amount:				
		8z			
9	Total other income. Add lines 8a through 8z			9	
10	Combine lines 1 through 7 and 9. This is your additional income. Enter				
_	1040, 1040-SR, or 1040-NR, line 8			10	

- Line 3 captures
 Business Income
- Line 4 captures Gains or Losses from sale of Business equipment
- Line 5 captures
 Rental income
- Line 6 captures Farm Income



Supporting Schedules

The following slides are for reference only.
These schedules are not required.

Self-employed individuals will have one or more of several schedules depending on what the income is from.

Schedule C – Sole Proprietorship

Schedule E – Rental Income

Schedule F – Farm Income

If the individual is a share owner in a Partnership or an S-Corporation will receive:

Schedule K-1 – Partner or S-Corp



Schedule C: Profit or Loss From Business

- This form is used to report income and expenses for self-employed individuals.
- The HEAP Handbook has been simplified to alleviate confusion around the definition of self-employment income.
- Line 31 on Schedule C is the net profit or loss which will flow to the Schedule 1, line 3. Losses are not used to lower net household income but profits add to the household income.



Schedule E: Supplemental Income and Loss

- This form is used to report income from rental property, royalties, and Schedule K-1.
- If an applicant had recorded music or written a book they might receive royalties.
- The form captures allowable costs to operate the rental property and the net profit or loss is reflected on Line 26 of the Schedule E. This amount flows to Schedule 1 line 5.
- Losses are not used to lower net household income but profits add to the household income.



Schedule F: Profit or Loss From Farming

- This form is used to report income from Farming Activities.
- The form captures allowable costs to operate the farm the net income is reflected on Line 34 of the Schedule F. This amount flows to Schedule 1 line 6.
- Losses are not used to lower net household income but profits add to the household income.



Schedule K-1: Partnership & S Corporations

- Partnerships and S Corporations are entities separate from the taxpayer and as such a tax return is filed for the Partnership & S Corporation.
- Each member of the partnership or S Corporation will receive a Schedule K-1 to file with their personal tax return.
- The schedule K-1 can capture various types of income that then flow to the appropriate lines on the taxpayers tax form 1040.



651123 OMB No. 1545-0123

				Final K-1	Amended	IK-1	OMB No. 1545-0123	
	edule K-1	20 23	Pa				rent Year Income,	
	rm 1065)				Deductions, Credi			
Intern	rtment of the Treasury at Revenue Service For calc	andar year 2023, or tax year	1	Ordinary	business income (loss)	14	Self-employment earnings (loss)	
Dai	tner's Share of Income, Deduc		2	Not ronte	i real estate income (loss)			
		See separate instructions.	3	Other ne	t rental income (loss)	15	Credits	
	and Information About the Partr	nership	4a	Guarante	ed payments for services	1		
Α.	Partnership's employer identification number		1			ı		
_			4b	Guarante	ed payments for capital	16	Schedule K-3 is attached if checked	
"	Partnership's name, address, city, state, and ZIP o	000	40	Total gua	eranteed payments	17	Alternative minimum tax (AMT) items	
\perp			5	Interest I	ncome	i		
-	IRS center where partnership flied return:		6a	-	dividends	├		
B	Check if this is a publicly traded partnership (Part III Information About the Partnership)		6.0	Ordinary	dividends			
E	Partner's SSN or TIN (Do not use TIN of a disregar	ded entity. See instructions.)	6b		dividends	18	Tax-exempt income and nondeductible expenses	
F	Name, address, city, state, and ZIP code for partner	entered in E. See Instructions.	60	Dividend	equivalents	-		
			7	Royalties				
G	General partner or LLC Limited member-manager member	partner or other LLC	8	Net short	t-term capital gain (loss)	19	Distributions	
н	☐ Domestic partner ☐ Foreign		9a	Nat long	-term capital gain (loss)			
H2	H2 If the partner is a disregarded entity (DE), enter the partner's: Name				les (28%) gain (loss)	1		
111	What type of entity is this partner?		l			20	Other Information	
12	If this partner is a retirement plan (IRA/SEP/Keogh/	atc.), check here .	90	Unrecaptured section 1250 gain		1		
	Partner's share of profit, loss, and capital (see instr					<u> </u>		
1	Beginning	Ending	10	Not secti	on 1231 gain (loss)	ı		
1	Profit %	%	-11			ļ		
1	Loss 96 Capital 96	96	ı	Other Inc	ome (loss)	ı		
1	Chack If decrease is due to:	96	_			-		
1	Sale or Exchange of partnership interest	See Instructions	l			l		
K1	Partner's share of liabilities:	L Sub Instructions.	12	Section 1	179 deduction	21	Foreign taxes paid or accrued	
	Beginning	Ending						
1	Nonrecourse \$	\$	13	Other de	ductions			
1	Qualified nonrecourse		-	-				
1	financing \$	4	l					
K2	Check this box if item K1 includes liability amounts from	-						
кз	Check if any of the above liability is subject to payment obligations by the partner. See instruction	guarantees or other						
—					than one activity for at-risk			
L	Partner's Capital Account Ar	nalysis	23 More than one activity for passive activity purposes* "See attached statement for additional information.					
1	Beginning capital account \$		36	e antaci	ed statement for acc	artion	ai illionitation.	
1	Capital contributed during the year \$ Current year net income (loss) \$		I					
1	Other Increase (decrease) (attach explanation) \$		_					
1	Withdrawals and distributions \$(1	8					
1	Ending capital account \$							
м	Did the partner contribute property with a built-in g	pain (loss)?	For IRS Use Only				I	
	Yes No If "Yes," attach statement		<u>~</u>				I	
N	Partner's Share of Net Unrecognized Section		Ē				I	
1	Beginning							
	Ending \$		<u> </u>					
For P	aperwork Reduction Act Notice, see the instructi	ons for Form 1065. www	v.ins.coo	w/Form100	55 Cat. No. 11394	R	Schedule K-1 (Form 1065) 2023	

671121

		Final K-1 Amended		OMB No. 1545-0123
Schedule K-1 (Form 1120-S) 2023	Pa	Shareholder's Share Deductions, Credits,	and	Other Items
Department of the Treasury Internal Revenue Service For calendar year 2023, or tax year	1	Ordinary business income (loss)	13	Credits
beginning / / 2023 ending / /	2	Net rental real estate income (loss)		
Shareholder's Share of Income, Deductions, Credits, etc. Soo separate instructions.	3	Other net rental income (loss)		
Part I Information About the Corporation	4	Interest Income		
A Corporation's employer identification number	5a	Ordinary dividends		
B Corporation's name, address, city, state, and ZIP code	5b	Qualified dividends	14	Schedule K-3 is attached if checked
	6	Royaties	15	Altomative minimum tax (AMT) items
	7	Not short-term capital gain (loss)		
C IRS Center where corporation filed return	8a	Net long-term capital gain (loss)		
D Corporation's total number of shares Beginning of tax year	8b	Collectibles (28%) gain (loss)		
End of tax year	8a	Unrecaptured section 1250 gain		
Part II Information About the Shareholder	9	Net section 1231 gain (loss)	16	items affecting shareholder basis
E Shareholder's identifying number	10	Other Income (loss)		
F Shareholder's name, address, city, state, and ZIP code				
G Current year allocation percentage			17	Other Information
H Shareholder's number of shares	11	Section 179 deduction		
Beginning of tax year	12	Other deductions		
I Loans from shareholder				
Beginning of tax year \$				
End of tax year \$				
_				
le l				
For IRS Use Only				
الم	18	More than one activity for at-risk	Dures	
<u> </u>		More than one activity for passiv		
		* See attached statement f	or ad	ditional information.

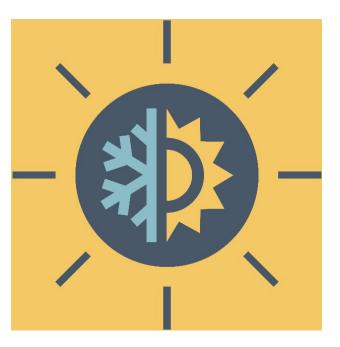


Questions?





Categorical Income Eligibility





Who is considered Categorically Income Eligible?

An Applicant or Household Member who provides a TANF or SNAP Notice of Decision listing their name as eligible will be considered Categorically Income Eligible for HEAP.





What does it mean to be considered Categorically Income Eligible?

An Applicant or Household Member who is considered Categorically Income Eligible for HEAP:

- must provide income information but does not need to provide income documentation; and
- may have the Household's Poverty Level set at a pre-determined amount if <u>all</u> Household Members receive TANF or SNAP.





How is Categorical Income Eligibility calculated?

- Households in which all members receive TANF will have their HEAP benefit determined at 0-25% FPL.
- Households in which all members receive SNAP will have their HEAP benefit determined at 101-125% FPL.





What if a Household's actual income is less than the pre-determined amount/poverty level for Categorical Income Eligibility?

 Household may provide income documentation and the Categorical Income Eligibility override will not be used.





- Applicants and Household Members who do not provide a TANF or SNAP Notice of Decision listing their name as eligible will <u>not</u> be considered Categorically Income Eligible and **must** provide Income Documentation.
- If any member of a Household is not considered categorically income eligible, the Household cannot use the pre-determined poverty level and all Household income will be used to determine the Household's actual poverty level.



Mixed Households

What if some Household members are considered Categorically Income Eligible and some are not?

- Income amounts for all Household members must be entered in HEAP system of record.
- Only Household members who are not considered Categorically Income Eligible must provide income documentation.
- Household's actual income will be used to determine the Household's poverty level.



HEAP Application

- CAA must upload TANF or SNAP Notice of Decision to the HEAP system of record if any Household Member is considered Categorically Income Eligible and does not provide income documentation.
- CAA will add a note in the comments section of the HEAP system of record.
- If a Household states they are TANF or SNAP eligible but does not provide documentation, they must provide income documentation and cannot be considered Categorically Income Eligible.

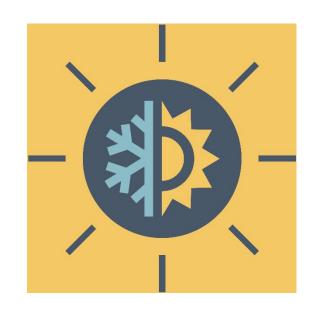


Questions?





Application Update Form



Change of Address, Change of Vendor, Change of Product & Benefit Returns



Change of Vendor/Benefit Return

Change of Vendor requests are only allowable if:

- Household moves and their Vendor does not serve their new area with the applicable fuel type; or
- Vendor refuses to serve a Household. CAAs must inform applicants of this protocol during the intake process.



Reminder

Households may not switch vendors due to pricing.

After all HEAP funds are exhausted, a client may choose to use a different vendor once client is paying out of pocket for fuel expenses.





CAA must obtain a signed *HEAP Application Update Form* prior to requesting the return of funds.

HEAP Application Update form must be fully completed by client <u>and</u> include a copy of the Household's utility bill if Household has moved and is responsible for payment.



Exception

If during intake Household chooses a Vendor that is different than the previous Program Year, CAA may request the return of funds pending receipt of the signed current year Application.

A HEAP Application Update Form is not required in this instance.



Example of how a complete and signed update form should look below:

	TIEAL ALLEICA	ATION UPDATE FORM	
CAA Name:	York County Community Action	S CAA Phone:	(207) 459-2950
CAA Address:	6 Spruce Street	CAA Fax:	(207) 490-5023
	Sanford Maine 04073	CAA Email:	energyservices@yccac.org
Primary Applicant:	Sally Test	Client Number:	00000000
Current Phone:	(123) 456-7890	Email:	sallytest@gmail.com
	eturn completed and signed form to the Control utility/electricity bill must be provided.		
Check all that app	ly: ☐ Change of Address ☐ Char	nge of Product 🔼 Change	e of Vendor
EFFECTIVE DATE O	F CHANGE: 06/01/2024	REASON FOR CHAN	vendor will no longer deliv
	123 South Street	Current Mailing Addre	ess: 123 South Street
(If moved/changed)	Sanford Maine 04073		Sanford Maine 04073
Old Physical Address	123 South Street	Current Physical Addr	ress: 123 South Street
(If moved)	Sanford Maine 04073		Sanford Maine 04073
New Dwelling Info	rmation:		以 Does Not Apply
Dwelling Type (check Did everyone in the ho Is heat included in ren	usehold move? Yes No		Mobile / Manufactured
New Vendor Inform	nation:		☐ Does Not Apply
Electric/Utility Compar		WO.	
Name on Electric/Utilit		wei	
Electric/Utility Accoun	,		If moved and household is responsible for electric costs, copy of bill MUST be provided.
Fuel Vendor Name:	R&R Oil	Loca	ation: Lyman Maine
Name on Fuel Accour	t: Sally Test		ount #: 12345
New Heating Syste			CX Does Not Apply
Heating System Type:	Fumace Boiler Stove	Baseboard 🛛 Other:	
Heating System Locat	ion:		Fuel Tank Size:
Fuel Tank location (ch	neck one): 🗆 Inside 🗆 Outside	e Unheated Space (s	shed, garage, etc.)
Fuel Type:	Dil ☐ Kerosene ☐ Propane ☐	□ Electric □ Pellets □	Natural Gas
	Wood Size/Type:		Other:
	Sally Test		Date: 06/01/2024



Next steps in the COV/BR process:

1. CAA must complete *Benefit Return Form* – Here is an example of a completed *Benefit Return Form*.

					DEC		
					RES		
	HOME ENERGY ASSI	RETURN FO					
A N (OA 5)			06/02/202	24			
т.	op It Off Oil		Alfred Maine				
Vendor Name:	op it Oil Oil	Location:	Allieu W	allic			
 Return unused HE Void TANF credits. Provide a detailed 	for the oustomer listed below. AP, S-SUPP, ECIP and/or TANF S transaction report (history) showing s) for which benefit funds are bein	g deliveries and p	ayment activity fro		ding		
	n, vendors must submit the Benefit unds have been exhausted.	t Return Form wit	h a transaction re	port (as described			
	plicable, and transaction report mu ecified below). Failure to comply						
Return Documents and Checks Payable to:	MaineHousing Attention: Energy and Housing 26 Edison Drive Augusta, Maine 04330 Secure email: liheap@maineho		Return For Program Years:				
Return by Date:	Fax: (207) 624-5780 06/21/2024		☐ HEAP ☐ ECIP	☐ HEAP S-SUF	P		
Return by Date:	00/21/2021			emaining HEAP, TANF, S-S	UPP		
Amount to be returned:		an	d/or ECIP Benefit fund	as on account			
Customer/Client Name:	Sally Test						
Delivery Address:	123 South Street	Sanford M	laine 040	73			
Phone Number:	(123) 456-7890	Ac	count #: 000	0			
Reason for Return (ple Moved (in state) Deceased Other (specify reason)	ase check): Moved (out of state) Inactive account		ncorrect vendor Over-payment	Vendor changeExpired Fund			
			(207) 4	50 2050			
_	son Initiating Request (print name)		Phone Number				
Vendor - Person Processing	Benefit Return (print name)		Phone Number				
Prepared by MalneHousing				Benefit Return Form HEAP	09052023		



2. Place a comment in the comment area/section to document the situation as well as what change is being made in the HEAP software.

Be sure to click on the save button!

Sample comment:

"Received signed update form from client, now using R&R Oil account #12345, previous vendor will no longer deliver, BR uploaded, MH notified"



3. Proceed to Vendor section in HEAP software and mark old vendor with RETIRED next to account number.

Example: Top It Off- Oil 0000 RETIRED

4. Add the NEW Vendor to the Application. Enter the name on Vendor account and account number that the client provided on the signed update form. Click SAVE.

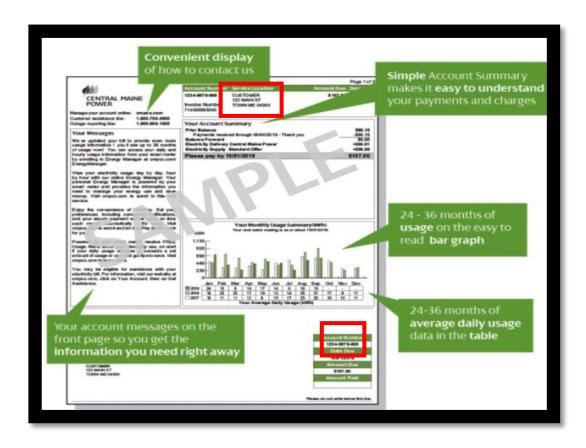
R&R Oil -Oil

Name on Account: Sally Test

Account Number: 12345

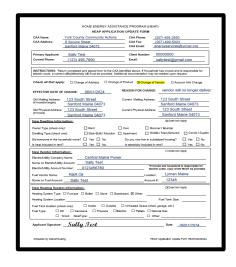


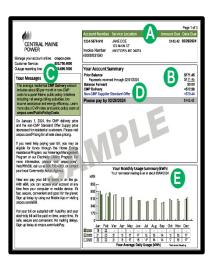
5. Confirm the name on account, service address and account number on the utility bill matches the information provided on the HEAP Application Update Form.





6. Upload the signed *HEAP Application Update Form*, utility bill and *Benefit Return Form*, if applicable, in the document section in HEAP software. Be sure to enter the revised date as the date the process is completed.

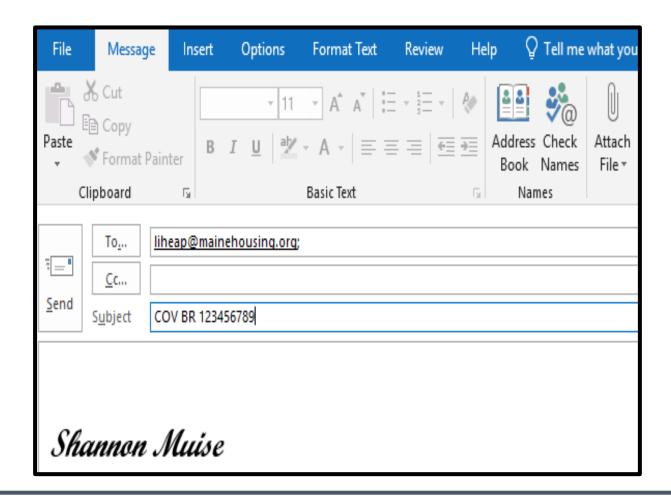








7. Finally, email MaineHousing at liheap@mainehousing.org with COV/BR and Client Number in the subject line, leaving the body of the email empty. This ensures no PII spillage.





Change of Address

Address changes in HEAP software can only be completed once a signed *HEAP Application Update Form* is received, along with household's utility bill or utility account verification letter from utility company documenting the new service address.



Next steps in the Change of Address process:



- 1. Search for the client's Application in HEAP software.
- 2. Once the client's Application is found and opened, select the CHANGE button in HEAP software.





3. Enter a comment to reflect the following:

- New service and mailing addresses
- New heating system, fuel type and tank details
- New fuel Vendor name and account number
- New utility Vendor name and account number
- Confirm the Benefit Return Form has been uploaded and MaineHousing has been notified.

Sample comment:

"Signed update form received from client, now residing at 1234 Pine State Sanford Maine 04073. Oil furnace and tank in basement. Using R&R Oil account #12345, new Central Maine Power account # 12345678910, BR uploaded, MH notified."



4. Change the service and mailing addresses in HEAP software to reflect the new information provided on the signed *HEAP Application Update Form.*

After the address has been updated, you will want to ensure the address has been verified. Click save!

* County must remain in the HEAP software as it was entered on the Create Date Non-Online/Application Intake Date.





5. If the heating system at the new address has changed retire the old heating system in the HEAP software.

* Please remember the Requested Fuel Type should not be changed once an application is certified and benefit is paid out.

6. Add the new Heating System. The new Heating System should now be listed as either the secondary or third system dependent on how many systems were in the original dwelling at the time of intake.



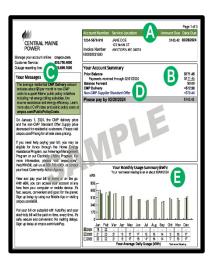
7. If the client's current Vendor does not serve the new service address or if the fuel type changes and the current vendor does not offer the new fuel type, list the new vendor and account number and complete a *Benefit Return Form*.

When the requested fuel type remains the same, DHLC data must mirror the original Vendor Usage Method and enter a comment to document the new fuel tank information as needed (i.e., size and location).



8. Upload the Signed *HEAP Application Update Form*, Utility Bill and *Benefit Return Form* if required to the document section of HEAP software.









9. Email MaineHousing at liheap@mainehousing.org with COA and Client Number in the subject line. Nothing else is required in the body of the email.

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	Clipboard	Fg.	Basic Text	G.	Names	Include		Tags	Fg.
	To	LIHEAP < lihea	p@mainehousing.org>;						
=" Send	Сс								
	Subject	COA 12345678							

Shannon Muise



Change of Product

Before a Change of Product is completed, a household member must provide the information and justification for the new fuel type to the CAA using a signed *HEAP Application Update Form*.





A Change of Product is completed when:

- a client moves to a new address and the fuel type at the new dwelling is not the same as the fuel type on the original application.
- a client replaces their heating system and the fuel type changes.





Steps to process a Change of Product in HEAP software include:

1. Place a comment in HEAP software explaining the reason for the Change of Product.

Sample:

"Received signed HEAP Application Update Form from client, had furnace replaced May 2024, now using oil primary with tank in basement, staying with current vendor ABC Oil account # 12345, MaineHousing notified."

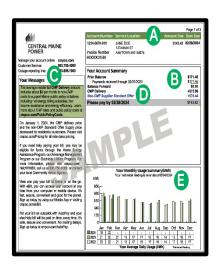


- 2. In the HEAP software to mark the old heating system as retired.
- 3. Add the new Heating System, marking the new system as either secondary or third.
- 4. Mark the old vendor as retired. Add the new Vendor name and account number. Be sure to chose the Vendor with correct product type.
- 5. If the Vendor needs to be changed (example: the current Vendor does not supply the new fuel type) a Benefit Return will be required. The will initiate the return of funds to MaineHousing for reissue to the new vendor.



6. Upload the signed *HEAP Application Update Form* and utility bill in the document section of HEAP software.







Email MaineHousing at liheap@mainehousing.org with COP and Client Number in the subject line. Nothing else is required in the body of the email to help protect PII.

Clipboard		Ē.	Basic Text	Fg.	Names	Include
=="	To	LIHEAP < liheap(@mainehousing.org>;			
	Subject	COP 12345678				

Shannon Muise



Use of Resources

CAA Portal on MaineHousing Website:

- Program Forms
- Tools
- Guidances
- Notification updates
- How-To's, etc.

https://www.mainehousing.org/partners/partner-type/community-agencies/HEAP





HEAP Handbook:

In the electronic version you can use the 'Find' feature by hitting the CTRL and F keys at the same time. This will pop up a magnifying glass search/find bar to find important information by searching for key words.

MaineHousing LIHEAP mailbox:

<u>liheap@mainehousing.org</u> for any further research processes or questions



Questions





Customer Service Training for CAAs

Energy and Housing Services
July 2024







Who is the Customer?

The Customer Experience

Customer Needs and **Expectations**

The Fantastic Service Equation

Good Service Poor Service

Communication Active Listening

Limited English Proficiency (LEP)

Problem Solving

Complaints and De-Escalation

Documenting the Customer Encounter

Customer Service Toolbox

Data Security Resources

Time

Empathy

Training

Understanding

Resources

Commitment

Practice

Improvement

Patience

Professionalism



CUSTOMERS?



EXPECTATIONS?



NEEDS?



GOOD SERVICE?



POOR SERVICE?

to be best II point of view. Customer ['kas someone who pa purchases goods from another. A what is thou









prosperity me













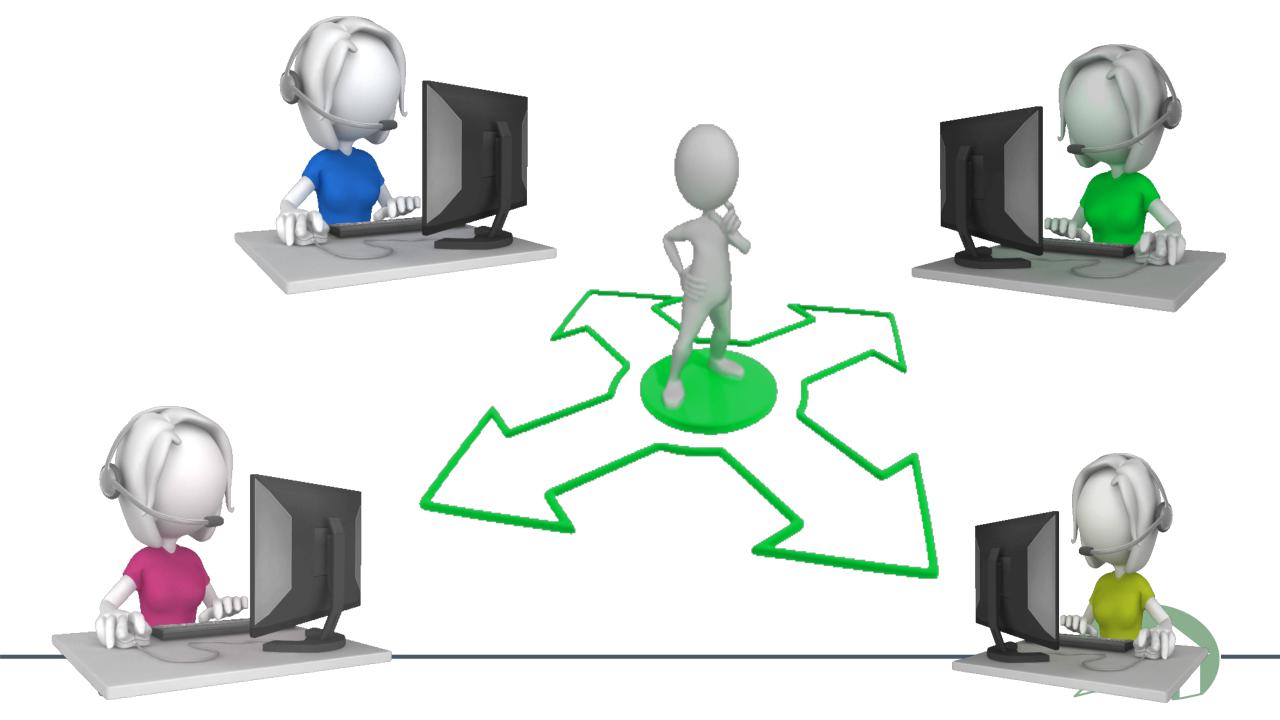


IMPORTANT TO REMEMBER!

other options but to do
business with us!
They do not have the
luxury to "shop around".
That is no excuse for poor
customer service and a bad
consumer experience for
HEAP clients!







THE CUSTOMER SERVICE EXPERIENCE



Desired Service

What you want is what you get



Desired Service

Accepted Service

What you want is what you get

What you get is what you'll take



Desired Service

Accepted Service

Rejected Service

What you want is what you get

What you get is what you'll take

What you have is a complaint



Desired Service

Accepted Service

Rejected Service

Fantastic Service

What you want is what you get

What you get is what you'll take

What you have is a complaint

What you get is really GREAT!

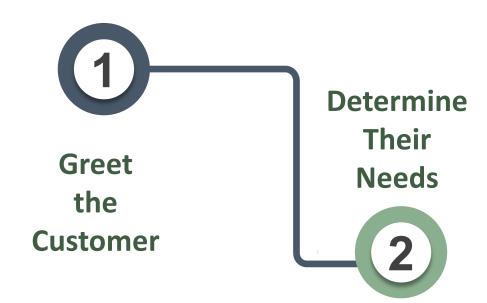
The Fantastic Service Equation



Greet the Customer



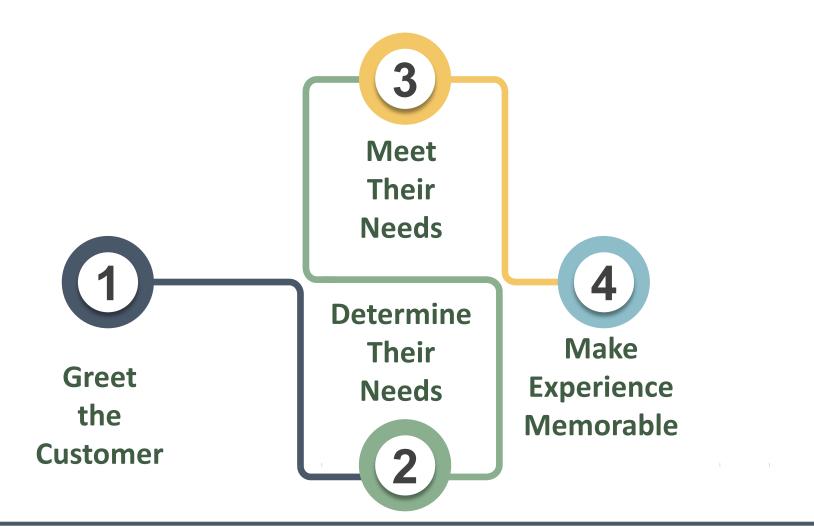
The Fantastic Service Equation



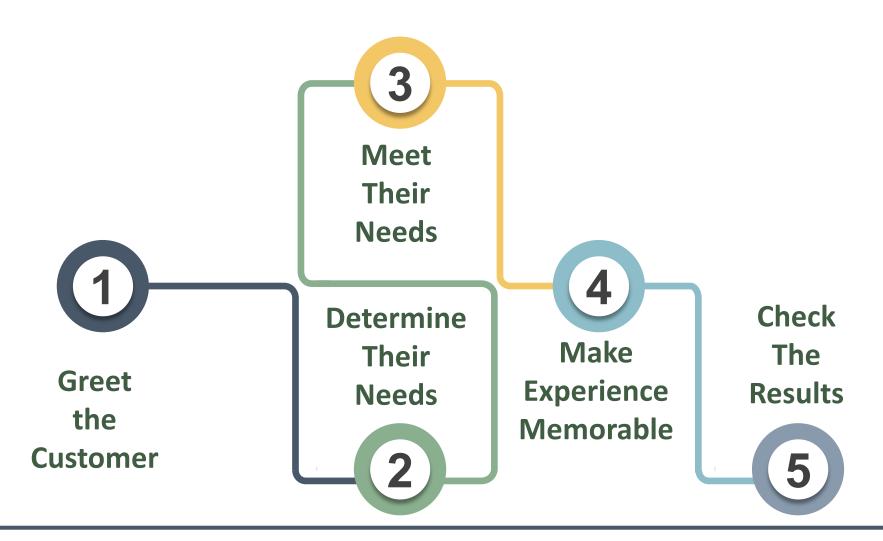




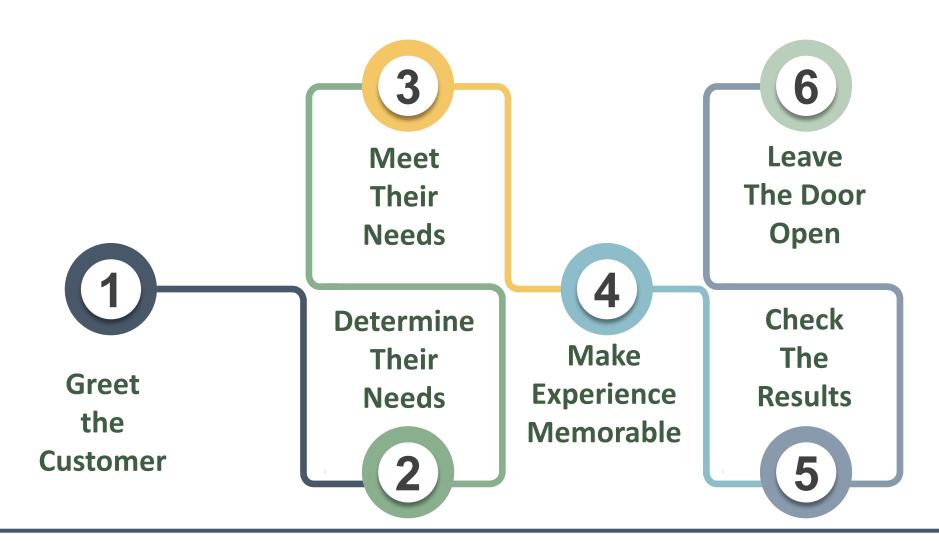






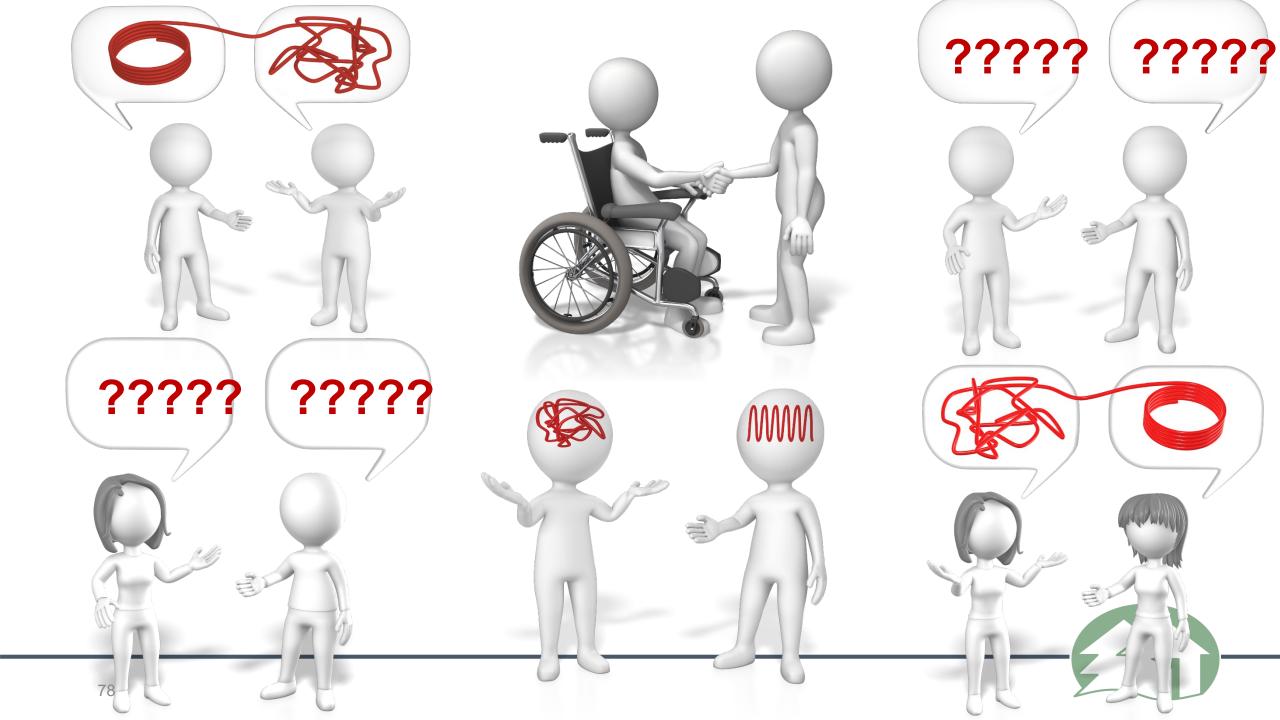


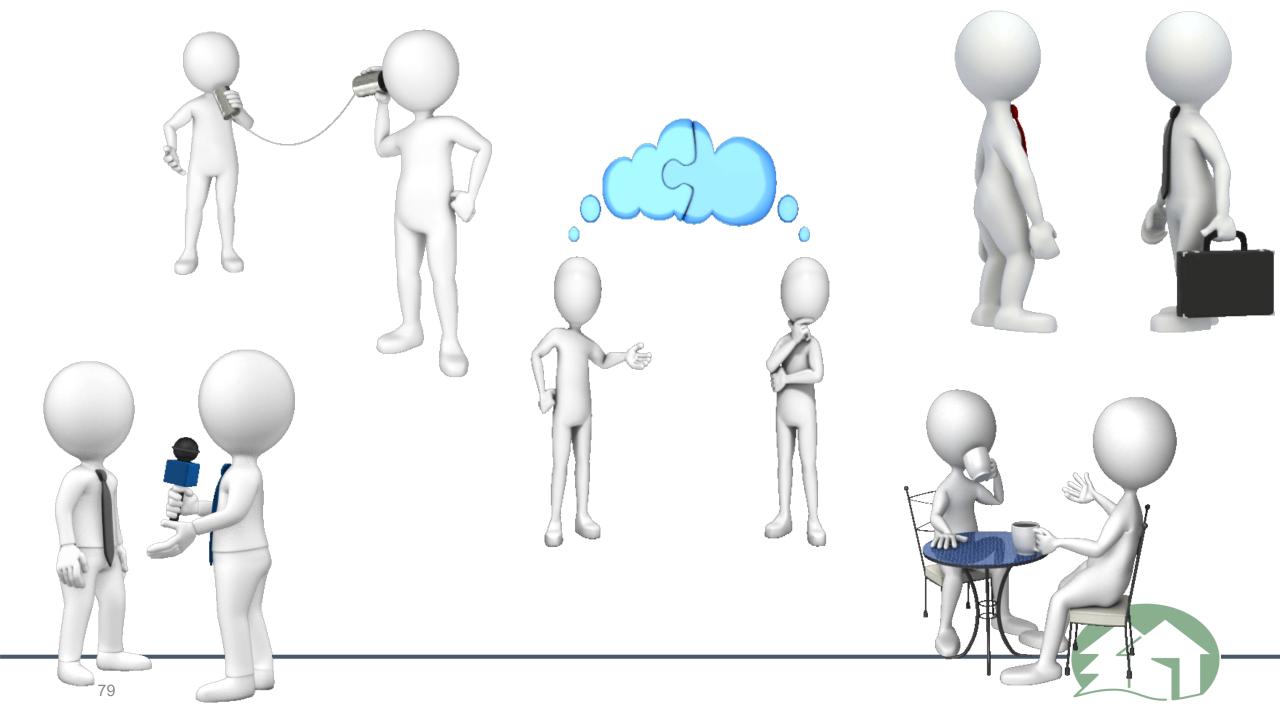














50%-75% of daily communications is listening, we listen at a 25% efficiency level.

We think faster than we speak which impedes our active listening capacity.

We often do not hear what is being said or understand because we are preparing our response.

Determining customer needs and finding a viable solution requires effective two-way communication.











Give Full Attention

Project Genuine Sincerity











Give Full Attention

Project Genuine Sincerity

Paraphrase If Necessary











Give Full Attention

Project Genuine Sincerity

Paraphrase If Necessary Respond With Empathy











Give Full Attention

Project Genuine Sincerity

Paraphrase If Necessary Respond With Empathy

Ask Good Questions













Limited English Proficiency



Who is covered by
Limited English
Proficiency requirements?

MAINE STATE HOUSING AUTHORITY

LANGUAGE ASSISTANCE PLAN

Introduction - Limited English Proficiency

Language for persons with limited English proficiency can be a barrier to accessing housing programs, benefits and services, understanding and exercising legal rights, complying with responsibilities and obligations and understanding other important information related to housing programs, services and activities. Persons with limited English proficiency (LEP) are persons who do not speak English as their primary language and who have a limited ability to read, write, speak or understand English. People who are bilingual are not LEP. People whose primary language is <u>English</u>, but have a limited ability to read or write are not LEP. LEP should also not be confused with citizenship: A person who is a U.S. citizen can be LEP and a person can be fluent in English, but not be a U.S. citizen.

Background - LEP Assessment

Title VI of the Civil Rights Act of 1964 prohibits discrimination on the basis of race, color or national origin under any program or activity receiving federal financial assistance. The United States Supreme Court in Lau κ . Nichel (1974) found that one type of national origin discrimination is discrimination based on a person's inability to speak, read, write or understand English. The inability to access programs and services because the programs and services are only available in English has a disproportionate impact on persons who do not speak English as their primary language and who have difficulty reading, writing, speaking or understanding English and, thus, is national origin discrimination. The U.S. Supreme Court ruled that recipients of federal financial assistance must take reasonable steps to provide meaningful access to their programs and activities to persons with LEP.

On August 11, 2000 the President of the United States issued Executive Order 13166 directing all Federal agencies that provide financial assistance must publish guidance on how recipients of their financial assistance on provide meaningful access to persons with LEP. At the same time, the Department of Justice (DOJ) issued guidance to federal agencies pursuant to the Executive Order providing a general framework from which other federal agencies can issue program- or service-specific guidance to their respective recipients. Guidance published by federal agencies that applies to Mainel-fousing include the general DOJ guidance, the United States Department of Housing and Urban Development (HUD) issued its final guidance in Federal Register, Vol. 72, No. 13, effective February 21, 2007 and the United States Department of Energy (DOE) issued guidance in Federal Register, Vol. 69, No. 157, effective August 16, 2004.

Language Assistance Plan

041216 revised as to Communication Guide location

Page 1

Maine State
Housing Authority
Language
Assistance Plan

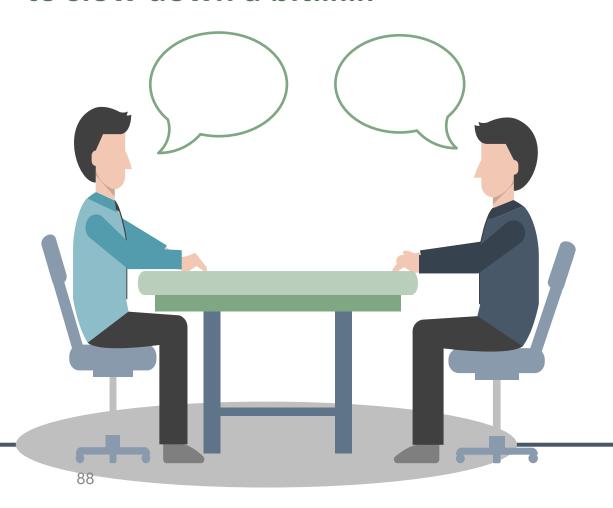
"Limited English Proficiency (LEP) can be a barrier to accessing important benefits or services, understanding and exercising important rights, complying with applicable responsibilities, or understanding other information provided by the HEAP program. '





It would help me better understand the situation if......

Let's take a pause. I want to hear what you are saying, but I have to ask you to slow down a bit......



We can talk about this. When you are done, I will see if I have any questions......

In order to make sure I understand the situation and so I can help us find a solution, I need to have an opportunity to speak and ask questions.....



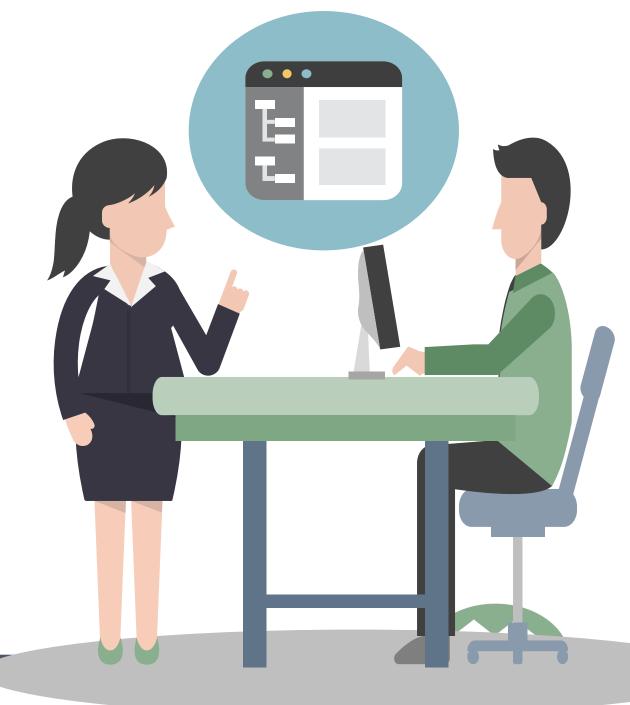


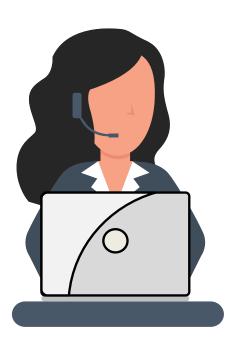
TOOLS FOR SUCCESSFUL CUSTOMER SERVICE



JOB SKILLS

- Know and understand your job, goals, missions, purpose
- Why do we do what we do?
- How does your role affect others?
- Adequate training and continually update technical skills: online, webinars, in-person, manuals and ebooks
- Know and understand expectations
- Willingness to mentor and be mentored; role play, peer review





Continually refine and practice skills

Practice with internal and

COMMUNICATION SKILLS

Share
experiences and
scenarios with coworkers and
supervisors to see
how they might
have handled the
interaction



external customers



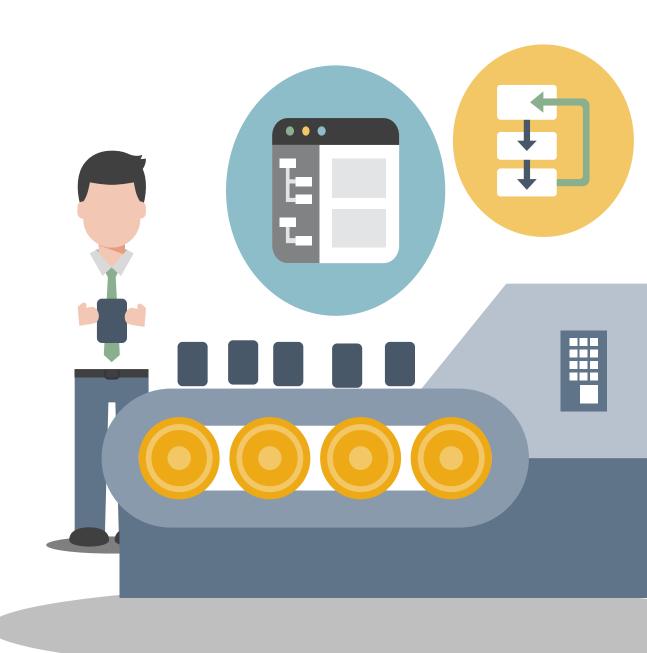
POSITIVE ATTITUDE

- Be enthusiastic in representing organization
- Able to change mindset to produce positive results



PROCEDURES

- Have well-defined, clear and reasonable documented procedures
- Know where to go with exceptions, problems, challenges, guidance
- Be able to explain when possible or defer when necessary
- Know when you can make a decision and when to seek approval



Know how to do your job with confidence and know what resources are available



Know how to do your job with confidence and know what resources are available

Reliability

Deliver what you promised and only what is possible, reasonable and appropriate



Know how to do your job with confidence and know what resources are available

Reliability

Deliver what you promised and only what is possible, reasonable and appropriate

Tangibles

Ensure
materials
and
information
are accessible,
accurate
and
understandable



Know how to do your job with confidence and know what resources are available

Reliability

Deliver what you promised and only what is possible, reasonable and appropriate

Tangibles

Ensure
materials
and
information
are accessible,
accurate
and
understandable

Response

it
promptly
and
follow
standards
in
policies



Know how to do your job with confidence and know what resources are available

Reliability

Deliver what you promised and only what is possible, reasonable and appropriate

Tangibles

Ensure
materials
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and
understandable

Response

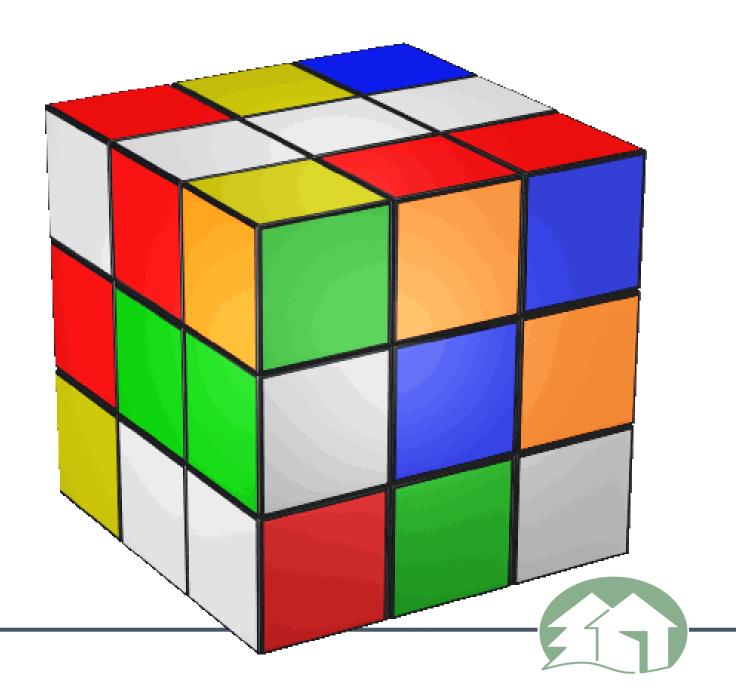
it
promptly
and
follow
standards
in
policies

Empathy

Do it with respect and understanding Ask:
"What if this were me looking for assistance?"



PROBLEM SOLVING AND RESOURCES





Define the **Problem**

Separate the problem from its emotional content





Define the **Problem**

Separate the problem from its emotional content



State Problem
Clearly as Possible

If multiple issues, define them separately





Define the Problem

Separate the problem from its emotional content



State Problem Clearly as Possible

If multiple issues, define them separately



Define What CAN and CANNOT Be Done

What, when, how, who, where can it

or can it not be done?





Define the Problem

Separate the problem from its emotional content



State Problem
Clearly as Possible

If multiple issues, define them separately



Define What CAN and CANNOT Be Done

What, when, how, who, where can it

or can it not be done?



Agree on a Solution or Course of Action

Provide alternatives if appropriate





Define the **Problem**

Separate the problem from its emotional content



State Problem Clearly as Possible

If multiple issues, define them separately



Define What CAN and CANNOT Be Done



Agree on a Solution or Course of Action

Provide alternatives if appropriate



Verify
The Solution

Is solution acceptable and summarize agreements



or can it not be done?





Define the **Problem**

Separate the problem from its emotional content



State Problem Clearly as Possible

If multiple issues, define them separately



Define What CAN and CANNOT Be Done

What, when, how, who, where can it or can it not be done?



Agree on a Solution or **Course of Action**

Provide alternatives *if appropriate*



Verify The Solution

Is solution acceptable and summarize agreements



Follow Up

Do what you say you will do

Consult procedures manuals trainings SOPs





Discuss with an experienced co-worker for team

members

Discuss with manager or supervisor

Request manager or supervisor to consult with MH







NOTES DOCUMENTATION AND DATA SECURITY





Facts

- Name of Client
- Name of Intake
- Date/Time
- Location/Method
- Who Made Contact?
- Others Present?







Facts

- Name of Client
- Name of Intake
- Date/Time
- Location/Method
- Who Made Contact?
 - **Others Present?**

Clear and Concise

Purpose

Clear Reasons

- New action?
- Assistance?
- Follow-up?
- Inquiry?
- Complaint?





Accurate and Timely

Facts

- Name of Client
- Name of Intake
- Date/Time
- Location/Method
- Who Made Contact?
 - Others Present?

Clear and Concise

Purpose

Clear Reasons

- New action?
- Assistance?
- Follow-up?
- Inquiry?
- Complaint?



Observations

Facts ONLY!

"It appeared....."

You are **NOT**:

- Clinician
- Counselor
- Healthcare Prof.
- Diagnostician

Editorials
Conjecture
Assumptions



Accurate and Timely

Facts

- Name of Client
- Name of Intake
- Date/Time
- Location/Method
- Who Made Contact?
 - **Others Present?**

Clear and Concise

Purpose

Clear Reasons

- New action?
- Assistance?
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Observations

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"It appeared....."

You are **NOT**:

- Clinician
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- Diagnostician

Editorials

Conjecture
Assumptions

Occurrence

- Occurred/Discussed
- Chronological
- Language Services
- Action Steps
- Resources requested
- Resources provided
- Resolved?

Relevant



Accurate and Timely

Facts

- Name of Client
- Name of Intake
- Date/Time
- Location/Method
- Who Made Contact?
 - **Others Present?**

Clear and Concise

Purpose

Clear Reasons

- New action?
- Assistance?
- Follow-up?
- Inquiry?
- Complaint?

Relevant



Observations

Facts ONLY!

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Editorials
Conjecture
Assumptions

Occurrence

- Occurred/Discussed
- Chronological
- Language Services
- Action Steps
- Resources requested
- Resources provided
- Resolved?

Plan

- Next steps?
- Follow-up needed?
- Prep for Follow-up?
- Roles?
- Responsibilities?
- Timeline/Deadline
- Resolved?

Best Practices.....

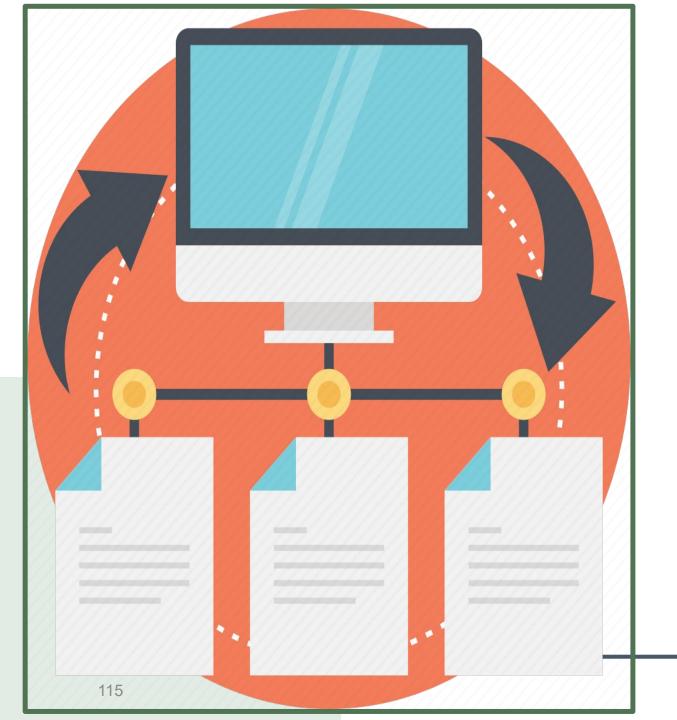
- Only <u>relevant</u> information is documented
- Only report what has supporting evidence/documentation
- Avoid emotional language, value judgements, opinions, biased statements
- Avoid presumptions e.g. "fraud", "lies", "hearsay", "under the influence", etc.
- Acknowledge the source of information
- If unsure about whether to include something in the notes, seek guidance a from supervisor







- Keeping protected information secure is an obligation mandated by state and federal laws, along with contractual agreements between MaineHousing and the CAAs.
- Encrypt <u>ALL</u> Personally Identifiable Information (PII) on <u>ALL</u> devices.
- Send emails or email attachments through an email encryption server or application.
- Because of the use of state and federal funds, CAAs are subject to FOAA (Maine Freedom of Access Act).



Potentially all correspondence of an agency and/or public official could be considered a public record.

It is important to remember this when typing an email, leaving a voicemail or makings notes or comments that the public might see. Personal matters and negative comments are best left

outside the workplace!







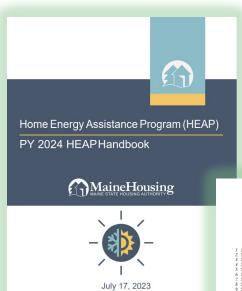


HEAP 3: COMMUNICATIONS, USE OF HANDBOOK AND LIHEAP EMAIL - PY2024

This training module provides information on communication best practices, the use of the HEAP Handbook and the use of the LIHEAP email box.



https://www.mainehousing.org/partners/partner-type/community-agencies/HEAP



mainehousing.org | 207-626-4600

HEAP State Plan

HEAP Handbook

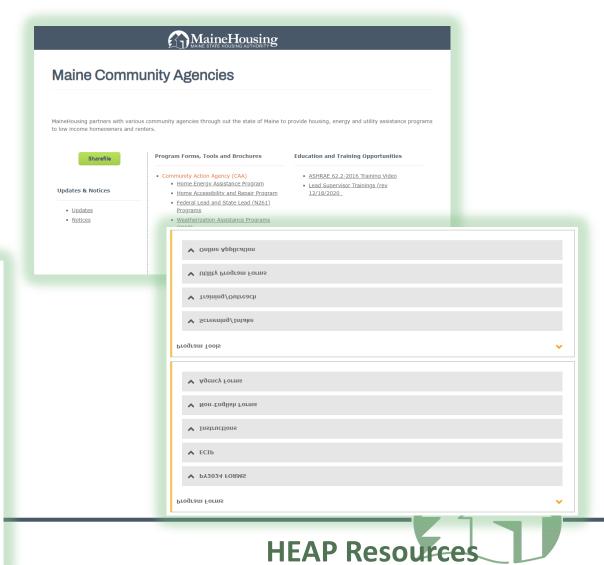


DETAILED MODEL PLAN (LIHEAP)

HEAP Rule

Chapter 24

MaineHousing Partner Portal



CHAPTER 24

INDEPENDENT AGENCIES

Assistance and Energy Crisis Intervention Programs to income Eligible Households. The Rule also establishes

standards for the HEAP Weatherization, Central Heating Improvement Program, Heat Pump Program, and Supplemental Benefits funded by TANF funds.

 "Act" means the Maine Housing Authorities Act, 30-A M.R.S.A. § 4701 et seq., as it may be amended from time to time.

C. "Apartment" means a Dwelling Unit within a multi-unit building.

Applicant to determine eliability for a Benefit and ECIP.

B. "Annual Consumption Report" means the annual report Vendors must submit to MaineHousing to report their HEAP customers' Home Energy deliveries from May 1st through April 30th.

"Applicant Household" means the Household members listed on the Application whose Countable Assets will be considered when determining elipsility for CHIP services. A Household member will be considered to be part of the Applicant Household if they have a familial relationship with or a joint financial account with an occupying owner of the Dwelling Unit. Full time high shoods busdens would not be considered Applicant Household members unless they

"Applicant" means a person listed as a Household member on a Primary Applicant's Application

"Application Create Date-Non Online" means the date an application is taken with the Primary Applicant by Subgrantee personnel for applications not submitted online.

H. "Application Create Date-Online" means the date the Primary Applicant starts their application.

"Application Intake Date" means the date an online application is taken with the Primary

J. "Arrearage Management Program (AMP)" means the program to assist digible low-income residential customers who are in arrears on their electricity bill as defined by 38:A MRSA, \$3218, with \$22.As a may be amended from into to time.
K. "Benefit" means the dollar amount of Fuel Assistance an Eligible Household receives.

MAINE STATE HOUSING AUTHORITY

Home Energy Assistance Program Rule

The Bridge Learning Management System



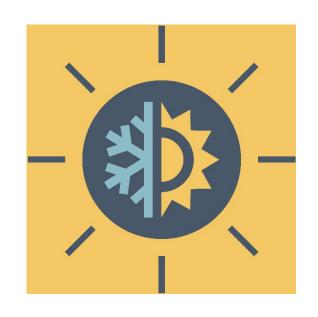
For Assistance With HEAP



bridge@mainehousing.org

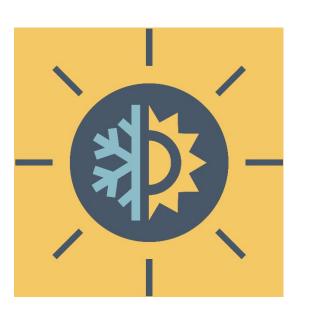


Dollar Per Point





ECOS Software





MaineHousing does not discriminate on the basis of race, color, religion, sex, sexual orientation, gender identity or expression, marital status, national origin, ancestry, physical or mental disability, age, familial status or receipt of public assistance in the admission or access to or treatment in its programs and activities. In employment and contracting, MaineHousing does not discriminate on the basis of race, color, religion, sex, sexual orientation, national origin, gender identity or expression, ancestry, age, physical or mental disability or genetic information. MaineHousing will provide appropriate communication auxiliary aids and



services upon sufficient notice. MaineHousing will also provide this document in alternative formats upon sufficient notice. MaineHousing has designated the following person responsible for coordinating compliance with applicable federal and state nondiscrimination requirements and addressing grievances: Lauren Bustard, Maine State Housing Authority, 26 Edison Drive, Augusta, Maine 04330, Telephone Number 1-800-452-4668 (voice in state only), (207) 626-4600 (voice) or Maine Relay 711.